Joint Press Release from Siemens and Landis+Gyr

Siemens and Landis+Gyr to cooperate on smart metering
Common standards for interoperability in smart grids

Siemens and Landis+Gyr, a leading provider of smart metering solutions, have agreed a partnership in order to elaborate common standards. The standards will not only establish interoperability but will also give utilities the requisite security for their investments in smart grids.

Changing needs and growing demands characterize the situation of today’s power utilities. Main drivers are fluctuating infeed, the need to integrate distributed energy resources, aging infrastructure, multi directional power flow and a changing legal and regulatory framework – just to name a few. The solution to these challenges is the expansion of power supply networks to produce smart grids. "We have a full-scope smart grid portfolio with all the products and systems necessary for such expansion, in addition to that we widen our solution portfolio by working with Landis+Gyr," said Ralf Christian, CEO of the Power Distribution Division of Siemens Energy.

"As the global market leader in smart metering products and solutions we are pleased that we have won Siemens as our partner. Together we will build an interoperable path, which will lead utilities – either directly or in stages – to the realization of their smart grid visions," said Andreas Umbach, President and Chief Operating Officer of Landis+Gyr.

Smart grids interlink power supply, information and communications technologies and establish optimized exchange between providers and customers, supply and demand. That relates to the complete energy conversion chain – from power generation via power distribution to the consumer. Smart metering is an important part of this overall concept. Smart metering gives consumers a transparent overview of their own energy consumption and informs them at short, regular intervals.
about the resultant costs, offers them customized tariffs, and thus helps them to save energy and to reduce CO₂ emissions.

Siemens is one of a few companies around the world that has the capability to deliver end-to-end smart grid solutions, including the critical smart meter to billing segment. The associated instrumentation infrastructure is based on the AMIS consumption data acquisition and distribution network automation system, supplemented by an advanced meter data management system.

Energy-efficient, eco-friendly solutions for setting up smart grids are part of the Siemens environmental portfolio with which the company earned revenues of nearly EUR19 billion in fiscal 2008. That is equivalent to about a quarter of Siemens total revenue and makes Siemens the world’s leading provider of eco-friendly technology.

The Siemens Energy Sector is the world’s leading supplier of a complete spectrum of products, services and solutions for the generation, transmission and distribution of power and for the extraction, conversion and transport of oil and gas. In fiscal 2008 (ended September 30), the Energy Sector had revenues of approximately EUR22.6 billion and received new orders totaling approximately EUR33.4 billion and posted a profit of EUR1.4 billion. On September 30, 2008, the Energy Sector had a work force of approximately 83,500. Further information is available at: www.siemens.com/energy.

Landis+Gyr is the leading provider of integrated energy management solutions tailored to energy company needs. With a global presence and a reputation for quality and innovation, Landis+Gyr is unique in its ability to deliver true end-to-end advanced metering solutions. Today, the Company offers the broadest portfolio of products and services in the electricity metering industry, and is paving the way for the next generation of smart grid. With annualized sales of more than US$1.25 billion, Landis+Gyr operates in over 30 countries across five continents, and employs over 5,000 people with the sole mission of helping the world manage energy better. More information at: www.landisgyr.com.

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