

The Siemens logo is displayed in a white rectangular box with a thin black border. The word "SIEMENS" is written in a bold, teal-colored, sans-serif font. The background of the slide features a dark blue field with a grid of small dots and a series of glowing cyan lines that form a complex, interconnected network of triangles and polygons, resembling a molecular or data structure.

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Miles Auvil | Boston, September 09, 2015

DCIM/IT Management Technology Panel: Partnering for Success

Key Takeaways

Understand that no single platform today can do it all. When deploying multi-site / enterprise / global DCIM, Siemens is best suited to provide the right partners and integration options

Understand that Siemens has established relationships with leading, innovative third-party companies to offer broader solutions to meet greater datacenter needs from both a facility and IT perspective

Understand our approach starts from Day One with all partners on board so your project is better coordinated, more holistic, and smoothly integrates to third-party solutions

Understand delivery model

Aaron Rallo Founder & CEO, TSO Logic



Aaron Rallo
Founder & CEO,
TSO Logic

A software based analytics and automation engine that significantly improves IT efficiency

- Combines relationships and data from various siloed sources including business, the servers, load balancers and virtualization stacks
- Automated intelligence to align workload and utilization
- Real-time views of idle capacity, zombie servers and performance
- Lightweight and invisible with no impacts on performance



Immediate energy and cost savings

Jeffrey Klaus General Manager, Intel Data Center Manager (DCM) Solutions



Jeffrey Klaus

General Manager, Intel Data Center Manager (DCM) Solutions

Enables IT and facility managers with the tools to improve manageability, increase availability, and reduce costs across key parameters including energy usage, monitoring, security, automation, and cloud.

- Real time power and thermal data for servers and IT devices
- Policy based power capping
- Power aware VM migration and job scheduling
- Measure energy usage by device



In an era of rapid datacenter evolution, Intel DCM helps you control and optimize your infrastructure and operational expenditures.

Andrew Kelemen CTO and Head of NAM Managed Professional Services



Andrew Kelemen

CTO and Head of NAM Managed
Professional Services

The Digital Data Center; Realizing the software-defined vision

- IT at business speed
- Delivering completely virtualized environments across network, storage and compute
- Dynamic provisioning to flexibly meet the needs of the business
- Delivered the way you want; in-house or managed from Atos secure data centers



Your business technologists. Powering progress

Richard Jenkins VP of WW Marketing, RF Code



Richard Jenkins
VP of WW Marketing,
RF Code

Location and environmental instrumentation backed by data-driven software

- IT Asset Management throughout your facility
- Reduction of manpower costs associated with inventory management
- Real-time data and warnings to prevent disasters and minimize downtime
- Correlation of environmental and asset data for accurate density management



RF CODE



Reduce Data Center TCO with Total Control

Remi Duquette
Global Head, Datacenter Clarity LC



Remi Duquette
 Global Head, Datacenter
 Clarity LC

**Comprehensive DCIM solution powered by
 Siemens PLM Teamcenter and NX**

- IT & Infrastructure Lifecycle Management
- 3D modeling, simulation (“what if”) and design
- Workflow automation for more effective processes in data center management
- Integrations for added functionality with key technology partners



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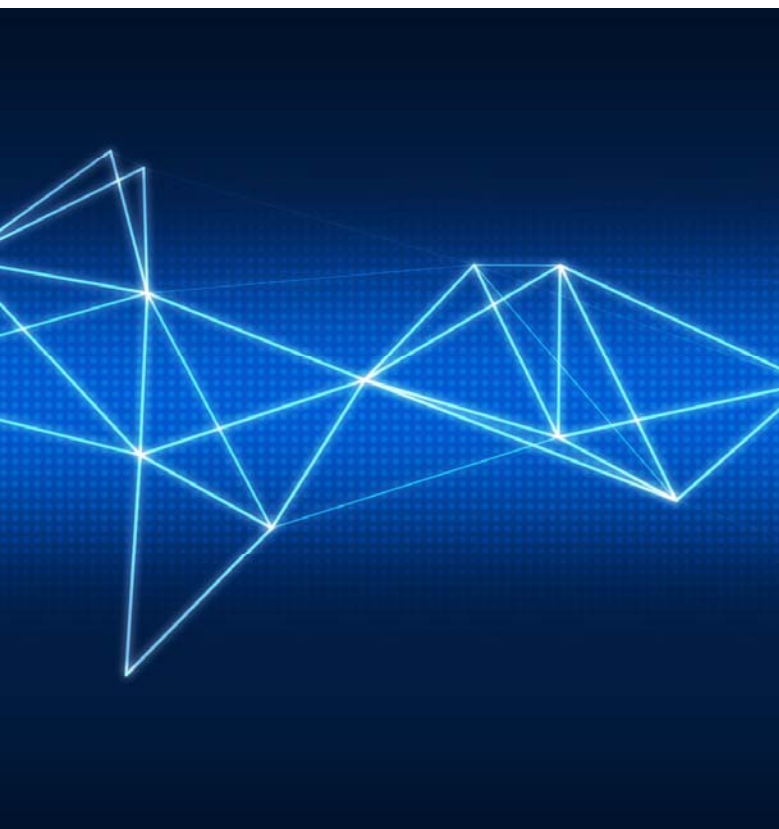


Bridging the gap for optimized efficiencies and smarter decisions

Miles Auvil

Thank you!

Contact



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