

Comparable key figures for the new organizational set up of Siemens as of May 2019 (preliminary)

(in millions of €)	Orders					Revenue										
	Fiscal year	Q1	Q2	Q3	Q4	Fiscal year	Q1	Q2	Fiscal year	Q1	Q2	Q3	Q4	Fiscal year	Q1	Q2
	2017	2018	2018	2018	2018	2018	2019	2019	2018	2019	2019	2018	2018	2018	2019	2019
Digital Industries	14,085	4,212	4,069	3,916	4,090	16,287	4,119	4,077	13,775	3,649	3,898	3,913	4,128	15,587	3,859	4,056
<i>therein: software business</i>									2,589	854	914	871	921	3,560	935	1,037
Smart Infrastructure	14,977	3,622	3,768	3,782	4,027	15,198	3,852	4,037	14,150	3,330	3,484	3,562	4,069	14,445	3,471	3,655
<i>therein: product business</i>									5,166	1,238	1,285	1,350	1,429	5,302	1,283	1,333
Gas and Power	20,311	4,230	4,330	4,712	5,179	18,451	5,586	4,583	21,216	4,465	4,329	4,428	4,903	18,125	4,083	4,190
<i>therein: service business</i>									7,928	1,866	1,865	1,929	2,097	7,756	1,889	1,874
Mobility	9,034	3,237	2,426	2,528	2,834	11,025	4,546	3,524	8,150	2,195	2,112	2,146	2,368	8,821	2,174	2,116
Siemens Healthineers	14,272	3,356	3,337	3,514	4,299	14,506	3,540	3,611	13,671	3,196	3,226	3,300	3,703	13,425	3,301	3,505
Siemens Gamesa Renewable Energy	8,768	2,913	3,044	3,293	2,626	11,875	2,541	2,466	7,922	2,127	2,241	2,136	2,619	9,122	2,262	2,389
<b>Industrial Businesses</b>	<b>81,445</b>	<b>21,569</b>	<b>20,974</b>	<b>21,744</b>	<b>23,054</b>	<b>87,341</b>	<b>24,185</b>	<b>22,298</b>	<b>78,885</b>	<b>18,961</b>	<b>19,290</b>	<b>19,485</b>	<b>21,790</b>	<b>79,526</b>	<b>19,149</b>	<b>19,912</b>
Financial Services	793	194	220	236	175	825	223	197	793	194	220	236	175	825	223	197
Portfolio Companies	5,685	1,214	1,693	1,386	1,276	5,569	1,441	1,656	5,302	1,125	1,153	1,272	1,380	4,930	1,231	1,334
Reconciliation to Consolidated Financial Statements	(2,139)	(501)	(569)	(563)	(805)	(2,438)	(677)	(544)	(2,117)	(457)	(523)	(520)	(738)	(2,237)	(486)	(508)
<b>Siemens Group</b>	<b>85,784</b>	<b>22,477</b>	<b>22,318</b>	<b>22,802</b>	<b>23,700</b>	<b>91,296</b>	<b>25,172</b>	<b>23,607</b>	<b>82,863</b>	<b>19,823</b>	<b>20,141</b>	<b>20,473</b>	<b>22,606</b>	<b>83,044</b>	<b>20,116</b>	<b>20,936</b>

(in millions of €)	Profit (for Industrial Businesses: Adjusted EBITA)					Adjusted EBITA margin										
	Fiscal year	Q1	Q2	Q3	Q4	Fiscal year	Q1	Q2	Fiscal year	Q1	Q2	Q3	Q4	Fiscal year	Q1	Q2
	2017	2018	2018	2018	2018	2018	2019	2019	2018	2019	2019	2018	2018	2018	2019	2019
Digital Industries	2,333	703	748	760	687	2,898	795	737	16.9%	19.3%	19.2%	19.4%	16.6%	18.6%	20.6%	18.2%
Smart Infrastructure	1,571	298	386	369	521	1,574	222	366	11.1%	9.0%	11.1%	10.4%	12.8%	10.9%	6.4%	10.0%
Gas and Power	1,882	310	205	246	(38)	722	158	274	8.9%	6.9%	4.7%	5.5%	(0.8%)	4.0%	3.9%	6.5%
Mobility	811	248	253	194	264	958	236	228	10.0%	11.3%	12.0%	9.0%	11.1%	10.9%	10.9%	10.8%
Siemens Healthineers	2,423	541	531	515	634	2,221	534	614	17.7%	16.9%	16.5%	15.6%	17.1%	16.5%	16.2%	17.5%
Siemens Gamesa Renewable Energy	339	110	117	115	140	483	100	146	4.3%	5.2%	5.2%	5.4%	5.4%	5.3%	4.4%	6.1%
<b>Industrial Businesses</b>	<b>9,358</b>	<b>2,209</b>	<b>2,241</b>	<b>2,199</b>	<b>2,208</b>	<b>8,857</b>	<b>2,045</b>	<b>2,365</b>	<b>11.9%</b>	<b>11.7%</b>	<b>11.6%</b>	<b>11.3%</b>	<b>10.1%</b>	<b>11.1%</b>	<b>10.7%</b>	<b>11.9%</b>
Financial Services	603	169	179	171	115	633	149	231								
Portfolio Companies	(324)	(17)	(149)	(26)	(112)	(305)	(18)	(6)								
Reconciliation to Consolidated Financial Statements	(1,449)	(15)	396	(713)	(802)	(1,135)	(629)	(341)								
<b>Income from continuing operations before income taxes</b>	<b>8,189</b>	<b>2,345</b>	<b>2,667</b>	<b>1,631</b>	<b>1,408</b>	<b>8,050</b>	<b>1,547</b>	<b>2,250</b>								
Income tax expenses	(2,148)	(147)	(692)	(467)	(749)	(2,054)	(429)	(323)								
<b>Income from continuing operations</b>	<b>6,041</b>	<b>2,199</b>	<b>1,974</b>	<b>1,164</b>	<b>659</b>	<b>5,996</b>	<b>1,118</b>	<b>1,926</b>								
Income (loss) from discontinued operations, net of income taxes	53	12	44	46	22	124	(0)	(3)								
<b>Net income</b>	<b>6,094</b>	<b>2,211</b>	<b>2,018</b>	<b>1,210</b>	<b>681</b>	<b>6,120</b>	<b>1,118</b>	<b>1,923</b>								

(in millions of €)	Severance					Adjusted EBITA margin excluding severance										
	Fiscal year	Q1	Q2	Q3	Q4	Fiscal year	Q1	Q2	Fiscal year	Q1	Q2	Q3	Q4	Fiscal year	Q1	Q2
	2017	2018	2018	2018	2018	2018	2019	2019	2018	2019	2019	2018	2018	2018	2019	2019
Digital Industries	(134)	(15)	(10)	(3)	(46)	(75)	(10)	(19)	17.9%	19.7%	19.5%	19.5%	17.8%	19.1%	20.9%	18.7%
Smart Infrastructure	(56)	(6)	(10)	(8)	(10)	(34)	(11)	(12)	11.5%	9.1%	11.4%	10.6%	13.0%	11.1%	6.7%	10.3%
Gas and Power	(31)	(14)	(28)	(25)	(307)	(374)	(18)	(15)	9.0%	7.2%	5.4%	6.1%	5.5%	6.0%	4.3%	6.9%
Mobility	(46)	(4)	(4)	(1)	(4)	(14)	(2)	(7)	10.5%	11.5%	12.2%	9.1%	11.3%	11.0%	11.0%	11.1%
Siemens Healthineers	(57)	(15)	(18)	(25)	(38)	(96)	(12)	(12)	18.1%	17.4%	17.0%	16.4%	18.1%	17.3%	16.5%	17.9%
Siemens Gamesa Renewable Energy	(26)	(3)	(55)	(17)	(2)	(77)	(20)	(2)	4.6%	5.3%	7.7%	6.2%	5.4%	6.1%	5.3%	6.2%
<b>Industrial Businesses</b>	<b>(350)</b>	<b>(57)</b>	<b>(125)</b>	<b>(79)</b>	<b>(407)</b>	<b>(669)</b>	<b>(73)</b>	<b>(68)</b>	<b>12.3%</b>	<b>12.0%</b>	<b>12.3%</b>	<b>11.7%</b>	<b>12.0%</b>	<b>12.0%</b>	<b>11.1%</b>	<b>12.2%</b>