I&S - US Filter
Acquisition in the growing water market

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Key growth drivers in the water market

- Water is vital – for humans as well as for most industrial businesses
- Worldwide increasing water consumption causes long-term supply/demand imbalance
- Globally increasing stricter regulatory requirements
- Higher sophisticated industry processes demand for higher water quality
- Highly fragmented market with few major players; US Filter is one
Global water market

Focus market of ~ 40 bn. USD:
Municipal and industrial water treatment
US Filter covers the most attractive elements of the market for trendsetting technologies with a strong position in after-sales services.

US Filter with a strong pillar as a ‘complete solution provider’ and a ‘water treatment specialist’.
Combination of Siemens and US Filter’s capabilities will result in a powerful and attractive proposition for customer needs in the water technology field.

Siemens to become immediately a leading player particularly in the US water technologies market.

Extensive regional service and production base spread over the entire US with foothold in other growth regions (e.g. Europe and Asia-Pacific).

Sales of ~ 1.2 bn. USD, whereas ~ 50 % service business.

Accretive acquisition with margins above I&S targets.

Excellent platform for profitable growth!
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