Fourth quarter of fiscal 2015 –
Key figures

### Key figures Siemens (Q4 2015 | Q4 2014)

(Continuing operations; in millions of € except where otherwise stated)

<table>
<thead>
<tr>
<th>Volume</th>
<th>Q4 2015</th>
<th>Q4 2014</th>
<th>Change in %</th>
</tr>
</thead>
<tbody>
<tr>
<td>Orders</td>
<td>23,716</td>
<td>20,549</td>
<td>6 %</td>
</tr>
<tr>
<td>Revenue</td>
<td>21,328</td>
<td>20,438</td>
<td>(4) %</td>
</tr>
</tbody>
</table>

#### Profitability and capital efficiency

<table>
<thead>
<tr>
<th></th>
<th>Q4 2015</th>
<th>Q4 2014</th>
<th>Change in %</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net income^2</td>
<td>1,000</td>
<td>1,498</td>
<td>(33) %</td>
</tr>
<tr>
<td>Return on capital employed (ROCE)^2</td>
<td>10.2 %</td>
<td>18.4 %</td>
<td></td>
</tr>
</tbody>
</table>

### Liquidity

<table>
<thead>
<tr>
<th></th>
<th>Q4 2015</th>
<th>Q4 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Free cash flow^2</td>
<td>4,375</td>
<td>3,450</td>
</tr>
</tbody>
</table>

### Employees (in thousands)

<table>
<thead>
<tr>
<th></th>
<th>Sep. 30, 2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total (continuing operations)</td>
<td>348</td>
</tr>
<tr>
<td>Germany</td>
<td>114</td>
</tr>
<tr>
<td>Outside Germany</td>
<td>234</td>
</tr>
</tbody>
</table>

---

^1 Excluding currency translation and portfolio effects  
^2 Continuing and discontinued operations

### Results of operations (Q4 2015)

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>(in millions of €)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Orders</td>
<td>5,275</td>
<td>2,716</td>
<td>3,290</td>
<td>1,662</td>
<td>2,387</td>
<td>2,520</td>
<td>2,321</td>
<td>3,823</td>
<td>260</td>
</tr>
<tr>
<td>Revenue</td>
<td>4,050</td>
<td>1,504</td>
<td>3,473</td>
<td>1,679</td>
<td>1,998</td>
<td>2,654</td>
<td>2,728</td>
<td>3,622</td>
<td>260</td>
</tr>
<tr>
<td>Profit</td>
<td>420</td>
<td>72</td>
<td>259</td>
<td>222</td>
<td>171</td>
<td>483</td>
<td>131</td>
<td>696</td>
<td>144</td>
</tr>
<tr>
<td>Profit margin</td>
<td>10.4 %</td>
<td>4.8 %</td>
<td>7.5 %</td>
<td>13.2 %</td>
<td>8.6 %</td>
<td>18.2 %</td>
<td>4.8 %</td>
<td>19.2 %</td>
<td>19.3 %^3</td>
</tr>
</tbody>
</table>

^3 Return on Equity (RoE)

Due to rounding, numbers presented throughout this document may not add up precisely to the totals provided and percentages may not precisely reflect the absolute figures.
Fiscal 2015 –
Key figures

Key figures Siemens FY 2015
(Continuing operations; in millions of €
except where otherwise stated)

| Volume | FY 2015 | FY 2014 | Change in %
|--------|---------|---------|-------------
| Orders | 82,340  | 77,657  | (1)%        
| Revenue| 75,636  | 71,227  | (1)%        

Profitability and capital efficiency

<table>
<thead>
<tr>
<th>Net income²</th>
<th>FY 2015</th>
<th>FY 2014</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>7,380</td>
<td>5,507</td>
<td></td>
<td>34%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Return on capital employed (ROCE)</th>
<th>FY 2015</th>
<th>FY 2014</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>19.6%</td>
<td>17.2%</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Liquidity

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>4,674</td>
<td>5,201</td>
<td></td>
</tr>
</tbody>
</table>

Revenue by industrial business

- Healthcare 17%
- Process Industries and Drives 13%
- Digital Factory 13%
- Mobility 10%
- Building Technologies 8%
- Power and Gas 17%
- Wind Power and Renewables 7%
- Energy Management 16%

Revenue by Region

- Asia, Australia 20%
- Americas 29%
- Europe, CIS³, Africa, Middle East (without Germany) 36%
- Germany 15%

Employees

<table>
<thead>
<tr>
<th>Employees</th>
<th>Sep. 30, 2015</th>
<th>Sep. 30, 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total (continuing operations)</td>
<td>348</td>
<td>338</td>
</tr>
<tr>
<td>Germany</td>
<td>114</td>
<td>114</td>
</tr>
<tr>
<td>Outside Germany</td>
<td>234</td>
<td>224</td>
</tr>
</tbody>
</table>

1 Comparable, excluding currency translation and portfolio effects
2 Continuing and discontinued operations
3 Commonwealth of Independent States

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Global presence – Close to customers all over the world

Germany

- Revenue: €11.2 billion
- Employees: 114,000
- Share of total worldwide: 15%

Europe (excluding Germany), CIS, Africa, Middle East

- Revenue: €27.6 billion
- Employees: 98,800
- Share of total worldwide: 36%

Americas

- Revenue: €21.7 billion
- Employees: 73,500
- Share of total worldwide: 29%

Asia, Australia

- Revenue: €15.1 billion
- Employees: 61,500
- Share of total worldwide: 20%

All figures refer to continuing operations. CIS: Commonwealth of Independent States

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168 years of innovation – Milestones

- **1847** Werner von Siemens founds the company
- **1850** Pointer telegraph
- **1860** Dynamo
- **1870** Electric streetcar
- **1879** Electric train
- **1880** Telephone switchboard
- **1881** Telephone switchboard
- **1890** Electron microscope
- **1900** High-purity silicon
- **1910** Heart pacemaker
- **1920** Traffic light
- **1930** Coaxial cable
- **1940** Integrated circuit
- **1950** Simatic (electronic automation)
- **1959** Integrated circuit
- **1962** Thyristors for energy transmission
- **1965** Computed tomography scanner
- **1974** Megabit chip
- **1980** Wind turbine rotor blades in one cast
- **1988** Syngo user interface
- **1990** Wind turbine rotor blades in one cast
- **1995** Wind turbine rotor blades in one cast
- **2000** World record gas turbine, 370 MW
- **2009** PLM Software
- **2010** Biograph mMR
- **2015** Somatom Force
- **2015** Siemens AG 2015. All rights reserved.
Megatrends – Challenges that are transforming our world

Globalization
The volume of world trade nearly doubled between 2000 and 2014.

Urbanization
By 2050, 70 percent of the world's population will live in cities (2014: 54 percent).

Digitalization
By 2020, the digital universe will reach 44 zettabytes – a 10-fold increase from 2013.

Demographic change
The earth's population will increase from 7.3 billion people today to 9.6 billion in 2050. Average life expectancy will then be 83 years.

Climate change
According to scientists, in the summer of 2015, Earth's atmosphere had the highest CO₂ concentration in 800,000 years.

Sources:
4. SCRIPPS INSTITUTE OF OCEANOGRAPHY, The Keeling Curve, November 11, 2015
5. UNCTAD Statistics, Values and shares of merchandise exports and imports from 1948 to 2014, November 10, 2015
Digitalization – The great paradigm shifter

Physical world
Siemens installed base – 300,000 connected systems

Virtual world
Insights from an average of more than 17 TB operations data per month
Siemens digitalization driving the next level of productivity for our customers

Combining the virtual & physical world across customer value chains

- **Design & engineering**
  - Improved productivity & time-to-market

- **Automation & operation**
  - Higher flexibility & resilience

- **Maintenance & services**
  - Increased availability & efficiency

---

Siemens digitalization

**Revenue FY 2015**

- €3.1 billion

**Profitability**

- ++

**Market growth**

- +9%

**Vertical software**

**Digital services**

- €0.6 billion

- +++

- +15%

---

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Digitalization – New opportunities in the service business

Siemens service business

~ €0.6 billion
Digital services

+15%

~ €15 billion
Classic services

+3%

Key priorities in service business

- Push analytics-based services to enhance classic services (e.g. prediction of service needs)
- Expand remote services (already 300,000 connected systems)
- Drive profitable performance-based contracts
- Optimize delivery to drive service margin

Leverage strengths of our global installed base

- ~ 120,000 gas and steam turbines and compressors¹
- ~ 530,000 healthcare systems in vivo/vitro
- ~ 283,000 mobility systems

¹ Including Dresser-Rand and former Rolls-Royce
Vision 2020 –
A clear mission

Making real
what matters

Our mission
We make real what matters,
by setting the benchmark
in the way we
electrify, automate, and digitalize
the world around us.
Ingenuity drives us
and what we create is yours.
Together we deliver.
Vision 2020 –
A lived ownership culture

Equity
Supports a sense of long-term, output, and profit orientation

Values
Our foundation
− Responsible
− Excellent
− Innovative

Ownership culture

Leadership
− Be bold, decisive, and courageous
− Siemens first
− Motivate and engage

Behaviors
− Respect
− Focus
− Initiative and execution

People orientation
− Empowerment and trust
− Honesty, openness, and collaboration
Vision 2020 – Employer of Choice

In fiscal 2015, about 7,000 Siemens employees were enrolled in Siemens dual education programs that combine learning in school and learning on the job.

Siemens spends over €250 million every year on continuing education for employees.

The program “Europeans@Siemens” enables more than 100 young people from EU countries other than Germany, Turkey, and Egypt to receive a dual education in electronics or mechatronics in Germany.

144,000 employees are also Siemens shareholders.
Vision 2020 –
A consistent strategy

Our strategy

With our positioning along the electrification value chain, we have know-how that extends from power generation to power transmission, power distribution, and smart grid to the efficient application of electrical energy.

With our outstanding strengths in automation, we’re well equipped for the future and the age of digitalization.
Vision 2020 –
Electrification, automation, and digitalization

Global trends

Digital transformation

Globalization

Urbanization

Demographic change

Climate change

Market development (illustrative)

Today

Electrification

2–3% market growth

Efficient energy application

Power Generation

Automation

4–6% market growth

Power transmission, distribution, and smart grid

Digitalization

7–9% market growth

Imaging and in-vitro diagnostics

Efficient energy application

Mid term – 2020
Vision 2020 –
Selected growth fields

- Flexible and small gas turbines
- Digital-twin software
- Key sectors in process industries
- Offshore wind power
- Image-guided therapy and molecular diagnostics
- Urban and interurban mobility
- Distribution grid automation and software
- Business analytics and data-driven services, Software, and IT solutions
Vision 2020 –
Seven overarching goals

Implement stringent corporate governance
Goal: Cut costs by ~ €1 billion by 2016

Execute financial target system
Goal: ROCE of 20% to 15% of most relevant competitors

Be a partner of choice for customers
Goal: ≥20% improvement in Net Promoter Score

Foster ownership culture
Goal: ≥50% increase in the number of employee shareholders

Create value sustainably
Goal: Tap growth fields and get underperforming businesses back on track

Expand global management
Goal: >30% of Division and Business Unit management outside Germany

Be an employer of choice
Goal: >75% approval rating in the categories Leadership and Diversity in the Siemens Global Engagement Survey
Vision 2020 –
Milestones for the implementation of our strategy

- Foster ownership culture and leadership based on common values
- Drive performance
- Strengthen core
- Scale up

- Strategic direction
- Operational consolidation
- Optimization
- Accelerated growth and outperformance

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Vision 2020 –
Innovation is our lifeblood

Investment in research and development

€4.5 billion
R&D expenditures in FY 2015 –
€500 million more than in FY 2014

32,100
R&D employees¹

Inventions and patents –
securing our future

7,650
inventions¹

3,700
patent applications¹

University cooperations –
our knowledge advantage

9
CKI universities

16
principal partner universities

Corporate Technology –
our competence center for
innovation and business excellence

7,800
employees worldwide

5,300
software developers

1,600
researchers

400
patent experts

¹ In fiscal 2015

Employee figures as of November 2015

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siemens.com
Vision 2020 –
The leadership team

Managing Board of Siemens AG

Joe Kaeser
President and
Chief Executive
Officer (CEO)

Roland Busch
Asia
Australia
Energy Management
Building Technologies
Mobility

Lisa Davis
Americas
Power and Gas
Wind Power and
Renewables
Power Generation
Services

Klaus Helmrich
Africa
Europe
Digital Factory
Process Industries
and Drives

Janina Kugel
Labor Director,
Chief Diversity
Officer

Siegfried Russwurm
Chief Technology
Officer (CTO)

Ralf P. Thomas
Chief Financial
Officer (CFO)

Managing Board of Siemens AG

Divisions

Willi Meixner
CEO
Power and Gas

Markus Tacke
CEO
Wind Power and
Renewables

Randy Zwirn
CEO
Power Generation
Services

Ralf Christian
CEO
Jan Mrosik
CEO
Energy Management

Matthias
Rebellius
CEO
Building Technologies

Jochen
Eickholt
CEO
Mobility

Anton Huber
CEO
Digital Factory

Jürgen
Brandes
CEO
Process Industries
and Drives

Bernd Montag
CEO
Healthcare

Roland Chalons-
Browne
CEO
Financial
Services

1 Commonwealth of Independent States 2 Separately managed

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## Vision 2020 – A customer-oriented setup

<table>
<thead>
<tr>
<th>Power and Gas</th>
<th>Wind Power and Renewables</th>
<th>Energy Management</th>
<th>Building Technologies</th>
<th>Mobility</th>
<th>Digital Factory</th>
<th>Process Industries and Drives</th>
<th>Healthcare (separately managed)</th>
<th>Financial Services</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dresser-Rand Business</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Corporate Core</th>
<th>Corporate Services</th>
<th>30 Lead Countries</th>
</tr>
</thead>
</table>

- **Power Generation**
- **Power transmission and distribution**
- **Efficient energy application**
- **Imaging and in-vitro diagnostics**

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siemens.com
The Power and Gas Division offers utilities, independent power producers, engineering, procurement and construction companies (EPCs), and oil and gas customers a broad spectrum of products and solutions for the generation of power from fossil or renewable fuels that are environmentally compatible and resource-saving and that reliably transport oil and gas.

siemens.com/ar/power-gas

<table>
<thead>
<tr>
<th></th>
<th>FY 2015</th>
<th>FY 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Orders (in millions of €)</td>
<td>15,666</td>
<td>13,996</td>
</tr>
<tr>
<td>Revenue (in millions of €)</td>
<td>13,193</td>
<td>12,720</td>
</tr>
<tr>
<td>Employees (as of September 30, 2015)</td>
<td>50</td>
<td>42</td>
</tr>
</tbody>
</table>
Acquisitions strengthen oil and gas business – Portfolio across entire value creation chain

Onshore
- Drilling
- Oil and gas production
- Pipeline
- LNG (Liquefied Natural Gas)

Offshore
- Drilling
- Subsea
- FPSO (Floating, Production, Storage and Offloading)

Siemens
Former Rolls-Royce
Dresser-Rand
Wind Power and Renewables –
World market leader in offshore wind power

The Wind Power and Renewables Division is a leading supplier of reliable, environmentally-friendly, and cost-efficient renewable energy solutions. Driving down the cost of wind power is the key target as Siemens strives to make renewable energy fully competitive relative to conventional energy sources.

As they are especially and reliable and cost-efficient, the wind turbines offered by Siemens Wind Power and Renewables are a worthwhile investment both from a financial and environmental perspective. With over 27,000 megawatts of wind power installed, the Division delivers clean, renewable energy from on-shore and offshore installations all over the world.

[siemens.com/ar/wind-renewables]

<table>
<thead>
<tr>
<th></th>
<th>FY 2015</th>
<th>FY 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Orders</td>
<td>in millions of €</td>
<td>6,136</td>
</tr>
<tr>
<td>Revenue</td>
<td>in millions of €</td>
<td>5,660</td>
</tr>
<tr>
<td>Employees</td>
<td>in thousands</td>
<td>13</td>
</tr>
<tr>
<td>(as of September 30, 2015)</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
The Energy Management Division is one of the leading global suppliers of products, systems, solutions, and services for the economical, reliable, and intelligent transmission and distribution of electrical power. As the trusted partner for the construction and expansion of an efficient and reliable power infrastructure, the Energy Management Division provides utility companies and industrial customers a portfolio that meets their needs.

The portfolio ranges from systems for the low-voltage and distribution level of power grids to smart grid and energy automation solutions, power supply for industrial plants, and high-voltage transmission systems.

siemens.com/ar/energy-management

<table>
<thead>
<tr>
<th></th>
<th>FY 2015</th>
<th>FY 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Orders in millions of €</td>
<td>12,956</td>
<td>11,210</td>
</tr>
<tr>
<td>Revenue in millions of €</td>
<td>11,922</td>
<td>10,708</td>
</tr>
<tr>
<td>Employees (as of September 30, 2015) in thousands</td>
<td>52</td>
<td>53</td>
</tr>
</tbody>
</table>
The Building Technologies Division is a leading worldwide provider of secure, energy-efficient, and environmentally friendly building and infrastructure technologies.

As a technology partner, advisor, service provider, system integrator and supplier, the Division offers solutions for fire safety, security, building automation, heating, venting, and air conditioning (HVAC), as well as energy management.

[siemens.com/ar/building-technologies]

<table>
<thead>
<tr>
<th></th>
<th>FY 2015</th>
<th>FY 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Orders in millions of €</td>
<td>6,099</td>
<td>5,587</td>
</tr>
<tr>
<td>Revenue in millions of €</td>
<td>5,999</td>
<td>5,569</td>
</tr>
<tr>
<td>Employees (as of September 30, 2015) in thousands</td>
<td>27</td>
<td>27</td>
</tr>
</tbody>
</table>
Efficient and integrated transportation of people and goods by rail and road – all products, solutions, and services of Siemens related to mobility are bundled in the Mobility Division.

The Mobility Division's five business units Mobility Management, Turnkey Projects & Electrification, Mainline Transport, Urban Transport, and Customer Services provide modern, interconnected, and IT-based mobility. They have the know-how to make road traffic flow more smoothly and quickly, to make trains more environmentally friendly and efficient, and to make train schedules and freight shipments more reliable.

[siemens.com/ar/mobility]
The seamless integration of data along the industrial value chains will gain more and more importance and become a key criterion for the survival of development and manufacturing companies.

The Digital Factory Division aims to provide its customers with a comprehensive portfolio of hardware and software products that enable the comprehensive integration of data from development, production and suppliers. The complete digital representation of the entire physical value chain is our ultimate goal. We call the solution platform that we created for this purpose "Digital Enterprise."

siemens.com/ar/digital-factory

<table>
<thead>
<tr>
<th></th>
<th>FY 2015</th>
<th>FY 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Orders in millions of €</td>
<td>10,014</td>
<td>9,233</td>
</tr>
<tr>
<td>Revenue in millions of €</td>
<td>9,956</td>
<td>9,201</td>
</tr>
<tr>
<td>Employees (as of September 30, 2015) in thousands</td>
<td>44</td>
<td>43</td>
</tr>
</tbody>
</table>
With innovative, integrated technology across the entire lifecycle, we support customers continuously improve the reliability, safety, and efficiency of products, processes and plants.

The Process Industries and Drives Division provides future-proof automation, drive technology, industrial software, and services based on best-in-class technology platforms – such as Totally Integrated Automation (TIA) and Integrated Drive Systems (IDS).

[siemens.com/ar/process-industries]

<table>
<thead>
<tr>
<th></th>
<th>FY 2015</th>
<th>FY 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Orders (in millions of €)</td>
<td>9,337</td>
<td>9,968</td>
</tr>
<tr>
<td>Revenue (in millions of €)</td>
<td>9,894</td>
<td>9,645</td>
</tr>
<tr>
<td>Employees (as of September 30, 2015) (in thousands)</td>
<td>47</td>
<td>48</td>
</tr>
</tbody>
</table>
The Financial Services Division (SFS) provides business-to-business financial solutions. Around the globe, we support customer investments with project and structured financing as well as leasing and equipment finance.

The success of Financial Services is based on a unique combination of risk management competence, technological expertise, and reliable financial resources. Through our international network of SFS companies, we provide – subject to the legal requirements in the respective country – a great variety of financial solutions.

siemens.com/ar/sfs

<table>
<thead>
<tr>
<th></th>
<th>FY 2015</th>
<th>FY 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Orders</td>
<td>in millions of €</td>
<td>24,970</td>
</tr>
<tr>
<td>Allocated equity</td>
<td>in millions of €</td>
<td>2,417</td>
</tr>
<tr>
<td>(as of September 30, 2015)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Employees</td>
<td>in thousands</td>
<td>3</td>
</tr>
<tr>
<td>(as of September 30, 2015)</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Siemens Healthcare is one of the world’s largest suppliers of technology for the healthcare industry and a leader in medical imaging, laboratory diagnostics, and clinical IT solutions.

Siemens Healthcare aspires to become the trusted partner of healthcare providers worldwide – the partner they can rely on to help drive their clinical excellence, operational efficiency, and profitability.

[siemens.com/ar/healthcare]

<table>
<thead>
<tr>
<th></th>
<th>FY 2015</th>
<th>FY 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Orders in millions of €</td>
<td>13,349</td>
<td>12,126</td>
</tr>
<tr>
<td>Revenue in millions of €</td>
<td>12,930</td>
<td>11,736</td>
</tr>
<tr>
<td>Employees (as of September 30, 2015) in thousands</td>
<td>44</td>
<td>43</td>
</tr>
</tbody>
</table>
A strong partner all over the world – Germany

– Siemens will manufacture 82 electric trains for the Rhine-Ruhr Express (RRX) and provide maintenance for 32 years. The total order volume is more than €1.7 billion.

– Siemens will provide network control technology to the transmission grid operators Amprion and 50 Hertz. The technology will help integrate the growing number of renewable energy sources, among other things.

– More than half of the power plants connected to Germany’s power grid use Siemens turbines and generators.

– About 1 percent of jobs in Germany are directly or indirectly linked to Siemens.

<table>
<thead>
<tr>
<th>Revenue (by customer location)</th>
<th>FY 2015</th>
<th>FY 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>in millions of €</td>
<td>11,244</td>
<td>10,781</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Employees</th>
<th>FY 2015</th>
<th>FY 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>(as of September 30, 2015; continuing operations)</td>
<td>in thousands</td>
<td>114</td>
</tr>
</tbody>
</table>
France and Spain: Siemens has built a high voltage direct current (HVDC) transmission system between France and Spain that doubles the energy exchange capacity between the two countries.

Russia: Russian Railways has awarded Siemens contracts to manufacture 240 regional trains and to provide maintenance for 40 years.

South Africa: Siemens will provide 157 wind turbines for three projects in the Northern Cape province.

Egypt: Siemens will provide high-efficiency power plants and wind power installations for Egypt with a total power generation capacity of 16.4 gigawatts.

<table>
<thead>
<tr>
<th>Revenue (by customer location)</th>
<th>FY 2015</th>
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</tr>
</thead>
<tbody>
<tr>
<td>in millions of €</td>
<td>38,799</td>
<td>38,449</td>
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</table>

<table>
<thead>
<tr>
<th>Employees (as of September 30, 2015; continuing operations)</th>
<th>FY 2015</th>
<th>FY 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>in thousands</td>
<td>213</td>
<td>211</td>
</tr>
</tbody>
</table>
A strong partner all over the world – Americas

United States: Over the past 15 years, Siemens has invested nearly US$35 billion in the United States.

Canada: For a period of 15 years, Siemens Healthcare will provide the hospital operator William Osler Health System with a comprehensive suite of management services and solutions for the majority of its medical imaging equipment. The contract is worth €110 million.

Brazil: 13 Siemens factories and 8 R&D centers are located in Brazil. Siemens plans to double its revenue in Brazil by 2020.

<table>
<thead>
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<th>FY 2015</th>
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<tr>
<td>Revenue (by customer location)</td>
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<tr>
<td>Employees (as of September 30, 2015; continuing operations)</td>
<td>in thousands</td>
</tr>
</tbody>
</table>
A strong partner all over the world – Asia, Australia

**China:** With over 4,500 developers and engineers, 20 research and development facilities, and more than 4,900 granted patents in 2014, China is one of Siemens’ most important research hubs.

**India:** Siemens contributes to India’s industrialization with 23 modern factories, 8 Centers of Competence, and 11 R&D centers.

**Australia:** In the state of Queensland, Siemens has built one of Australia’s most efficient industrial power stations with an installed total capacity of 242 megawatts.

<table>
<thead>
<tr>
<th></th>
<th>FY 2015</th>
<th>FY 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue (by customer location)</strong></td>
<td>in millions of €</td>
<td>15,135</td>
</tr>
<tr>
<td><strong>Employees</strong></td>
<td>in thousands</td>
<td></td>
</tr>
<tr>
<td>(as of September 30, 2015; continuing operations)</td>
<td></td>
<td>62</td>
</tr>
</tbody>
</table>