

## Siemens in the Lower Gulf Region

- **Siemens currently has around 2,300 employees of over 60 different nationalities working in the Lower Gulf Region. There were 500 new hires in fiscal 2011.**
- **In October 2011, Siemens broke ground for its future regional headquarters in Masdar City – as part of the strategic partnership with Masdar. The building, which will occupy an area of 18,000 square meters, will accommodate 2,000 Siemens staff, and is expected to be completed in the summer of 2013.**
- **On November 1, 2011 the award ceremony of the Siemens Student Award Middle East took place in Qatar. More than 8,000 students participated in the award.**
- **Siemens has been active in the region for more than 150 years, and is highly committed to the social and economic progress of the region. Siemens LLC (UAE) was founded in October 1999 to oversee Siemens' activities in the Lower Gulf.**

Investment in the development of the entire infrastructure is clearly a priority in the countries of the Lower Gulf Region, which are highly motivated to modernize and to invest in all the business sectors in which Siemens is active. Siemens offers a wide range of solutions and services in the Lower Gulf Region, where its Industry, Energy and Healthcare Sectors occupy leading positions. In fiscal 2011, Siemens in the Lower Gulf Region scored major successes in all three Sectors:

### **Industry Sector**

In October 2011, Siemens WLL in Bahrain officially launched a Middle East Service Center for Metallurgical Services for the Middle East's steel and

aluminum industry, based at the Bahrain International Investment Park at Salman International City. The Service Center handles the manufacturing and repair of parts and will increase component lifetime and reduce the costly and time-consuming import of spare parts from Europe and South Asia.

In Qatar, Siemens signed a contract for the distribution of low voltage components; as of October 2011, Siemens is supplying low voltage components to the region via the Al-Ajjaj Limited Company (AALCO). This will enable Siemens' local customers to benefit from quality products with the highest safety levels, such as circuit breakers, which are used to prevent overloads and unsafe electrical conditions.

In May 2011, a Center of Excellence for Building Technologies (UAE) was set up in Masdar City for R&D and innovation-led technology projects. It is currently researching and developing new applications that will enable the control strategies of buildings to be implemented in response to the grid, including electricity generated from conventional and renewable energy sources.

At the beginning of 2011, Siemens modernized an aluminum cold rolling mill in Bahrain. The order was received from Gulf Aluminium Rolling B.S.C. (GARMCO) in Manama, and covered all the automation equipment in the cold rolling mill and the associated secondary plants. The modernization has improved plant availability and is ensuring consistently high product quality.

### **Energy Sector**

In May 2011, Siemens was awarded a contract by ADWEA/Transco, owners of the generation and transmission grid, to build a new grid station to service Abu Dhabi. The facility will be the first 400kV grid station in the United Arab Emirates to be designed, engineered and built solely by Siemens. The 400/132kV grid station will be based in the Mahawi area Abu Dhabi, and when completed in 2013 will serve the increased demand for power in the Emirates and be the main power supply source for mega development projects.

In April 2011, Siemens received a follow-up order from the Emirate of Abu Dhabi to build a 1,600 megawatt (MW) turnkey combined cycle power plant. Siemens will build the Shuweihat S3 plant together with its partner for a consortium comprising Sumitomo Corp, Korea Electric Power Corp and the local utility Abu Dhabi Electricity & Water Authority (ADWEA). As consortium leader, Siemens will supply the main components comprising four gas turbines, two steam turbines, six generators and the electrical and I&C system. Siemens will also provide on a turnkey basis a gas-insulated switchgear unit for the connection of the power plant to the grid. The plant will start operating in 2014 – it will be the sixth power plant erected by Siemens in Abu Dhabi.

In March 2011, Siemens signed two significant contracts with the Dubai Electricity & Water Authority (DEWA). The first is for the design, supply, installation and commissioning of 400kV series reactor stations in the Jebel Ali and Al-Aweer Warsan areas of Dubai, to relieve the most overloaded power systems and keep fault levels down. The second contract is for a computerized multi-site real-time monitoring and control system for the authority's power generation and transmission network and system, to ensure a reliable supply of electricity throughout the network with fast recovery in the event of interruptions in the supply flow.

In October 2010, Siemens received a major order from Oman for the construction of two turnkey combined-cycle power plants. The purchaser of the project-financed plants is a consortium led by the French utility GDF SUEZ. Siemens will build the two 750-MW plants Barka III and Sohar II as consortium leader together with its partner. In May 2012, the plants will initially go on-line as simple cycle gas turbine installations, and by April 2013 they will be extended as combined cycle stations. The overall investment volume is approximately USD 1.7 billion.

In January 2011, Siemens and GDF SUEZ signed two contracts for the servicing of the 750-MW combined-cycle power plants under construction in

the cities of Barka and Sohar in Oman. These long-time service contracts are scheduled to take effect in May 2012.

In November 2010, Siemens' Energy Sector announced that it was strengthening its presence in Abu Dhabi in the United Arab Emirates, by moving the headquarters of the Oil & Gas Division there, with immediate effect. The sales and operations activities of this Division are being consolidated in the Abu Dhabi office, based on the strategy of intensifying the company's high-level relationship with customers.

### **Healthcare Sector**

In February 2011, Siemens' Healthcare Sector delivered the region's first multi-axis angiography system to facilitate cardiothoracic procedures for one of the largest healthcare providers in the region. The patients of the Heart Hospital in Qatar are benefiting from a specialized suite of cardiac care equipment solutions, which enable physicians to treat heart diseases more efficiently. The Heart Hospital aims to be the centre of excellence for cardiac treatment in Qatar, so that patients will no longer need to travel abroad for treatment. It belongs to the Hamad Medical Corporation (HMC) - the group that currently provides more than 90 per cent of all hospital services throughout Qatar and employs approximately 16,000 medical professionals.

### **For further information, please contact:**

Ralf Distler  
Communications Middle East  
Siemens LLC  
P.O. Box 2154, Dubai, UAE  
Phone: (+971 4) 366 0044  
Fax: (+971 4) 366 0031  
E-mail: [ralf.distler@siemens.com](mailto:ralf.distler@siemens.com)  
[www.siemens.ae](http://www.siemens.ae)