

SIEMENS

November 2011

Siemens in India

- In fiscal 2011 (October 1, 2010 – September 30, 2011), Siemens' sales to customers in India amounted to EUR 2.35 billion and new orders totaled EUR 3.31 billion.
- Siemens currently has about 17,700 employees in India.
- Investments of EUR 250 million have been made in India since early 2010, mainly for the construction of six new factories and the manufacture of basic products.
- Siemens AG increased its stake in its subsidiary Siemens Ltd., from 55 percent to 75 percent, buying back stock in an open offer worth EUR 1 billion.
- Siemens Financial Services Pvt. Ltd. received the license to operate as a non-banking financial company (NBFC) from the Reserve Bank of India.
- The company has been active in the country since 1922. It established its first assembly operations in Mumbai in 1956, and Siemens Ltd. was incorporated the following year.

Siemens offers a wide range of solutions and services in India, where its Industry, Energy and Healthcare Sectors occupy leading positions. In fiscal 2011, Siemens in India scored major successes in all three Sectors:

Industry Sector

The Industry Sector won a contract for electrification and signaling in the Chennai Metro Rail Limited, a special purpose vehicle created by the government of Tamil Nadu as part of the implementation of the Chennai Metro Rail project. Other similar projects were signaling, electrification and rolling stock for Gurgaon Metro in the national capital region of Delhi and electrification of the Kolkata Metro Rail in east India. All the above projects were won by the

Mobility Division. The Industry Sector also won India's largest cargo handling system contract from Delhi Cargo Service Center, a company that provides air cargo handling, warehousing and air cargo security solutions. The air cargo handling solution includes an automatic storage and retrieval system, cargo workstation, pallet and container storage and handling system. All are managed and controlled by high-level IT systems. In addition, the Industry Sector won a contract from Jaypee Sports to implement electronics and IT infrastructure for India's first Formula 1 race track. Two companies – Flender Ltd. and Siemens Rolling Stock Pvt. Ltd. – completed their merger with Siemens, becoming part of the Industry Sector.

Energy Sector

Siemens' Energy Sector won a contract from Torrent Power, one of the leading brands in the Indian power sector, to install a 400-MW combined-cycle power plant. The Sector recently rolled out its 100th gas-insulated switchgear substation from its factory in Aurangabad. Among other projects, it received orders from Essar Constructions for two 150-MW industrial turbines, from Bajaj Hindustan, a leading sugar and ethanol manufacturing company in India, for ten 45-MW industrial turbines, from power grid for 765-kV switchyard projects and from Indiabulls Infrastructure Company Limited to build a 400/220kV gas-insulated switchgear (GIS) substation. The Energy Sector also inaugurated the second phase of construction of its steam turbine and compressor manufacturing facility at Vadodara. This expansion, which added three production bays to the existing production facility, covered an area of about 17,000 square meters and tripled the factory's production capacity. The Energy Sector has also supplied a high-voltage direct-current (HVDC) transformer with the highest rating in India.

Healthcare Sector

Siemens' Healthcare Sector is establishing the first Center of Excellence for Cancer Care in Asia, in cooperation with Healthcare Global Enterprises, one of South Asia's largest cancer care networks. Other projects won by the Sector during the year were from All India Institute of Medical Sciences (AIIMS), a premier medical education and research institute in India. In

addition, the Sector installed a range of products and technologies for Kovai Medical Center & Hospital, a multi-disciplinary specialty hospital located in southern India. These include the Artis Zee Biplane Cathlab, Magnetom Skyra 3T magnetic resonance imaging (MRI) scanner, Biograph 6 positron emission tomography/computed tomography (PET/CT) scanner, Symbia T single photon emission computed tomography/computed tomography (SPECT-CT) scanner and Mammomat Inspiration mammography system. All the products were introduced in the southern Indian state of Tamil Nadu for the first time. The Healthcare Sector also installed a Magnetom Aera 1.5 Tesla MRI scanner – the first 1.5T MRI scanner in India to incorporate both total imaging matrix (Tim) 4G and Dot technologies – at Scans World, a healthcare scanning service center. In addition, the Biograph 16 PET.CT scanner was installed at Bhagwan Mahaveer Cancer Hospital, Jaipur, the first PET.CT scanner in the state of Rajasthan. Siemens Healthcare Diagnostics Limited was merged into Siemens' Healthcare Sector.

The history of Siemens in India dates back to 1867, when Werner von Siemens personally supervised the laying of the first telegraph line between London and Calcutta. The first company office was founded in 1922, and its first assembly plant began operations in 1956. In 1957, Siemens was incorporated as a company under the Indian Companies Act. Today, the company has a sales and service network that spans the country, 20 manufacturing plants, eight centers of competence and ten R&D centers.

Siemens is also fulfilling its responsibilities as a good corporate citizen. Major corporate citizenship projects include support for St. Catherine's Home in Mumbai, Seva Chakkara Ashrama in Chennai and SOCARE in Bangalore, the Disha project in Gurgaon, the Tsunami rehabilitation project in India and Sri Lanka, and infrastructure support for the Maa Gayatri Devi Municipal School in Vadodara. Other corporate citizenship activities in fiscal 2011 included monetary support to the Japan Earthquake and Tsunami Relief Fund and the Ladakh flood victims, water treatment and healthcare, and adoption of Chinnappanahalli Lake in Mahadevapura. Siemens has also donated two mobile clinics with high-end healthcare technology in order to deliver

affordable healthcare to remote, rural areas. The mobile vans are equipped with ultrasound, pathology, mammography, laboratory equipment and accessories and EGG, among others, and will operate in remote areas in cooperation with an NGO.

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